



Venture investments in Tajikistan





About Accelerate Prosperity

About

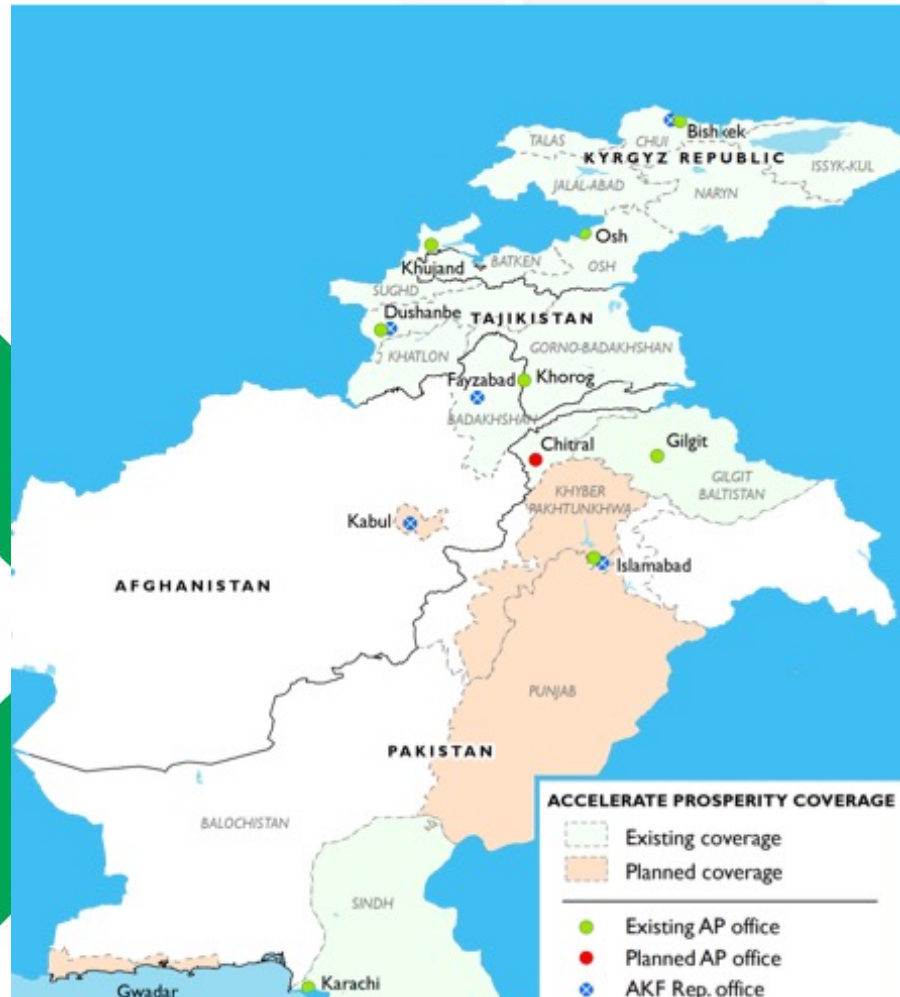


Founded by:

- Aga Khan Foundation
- Aga Khan Fund for Economic Development

Accelerate Prosperity aims to have multi- regional coverage in the following countries through blended learning programmes, business investments and co-working spaces:

- **Tajikistan:** Multi-regional coverage, co-working spaces in Dushanbe, Khorog and Khujand
- **Pakistan:** Gilgit-Baltistan and Chitral, Islamabad and Sindh, co-working spaces in Gilgit, Islamabad and Karachi. Planned coverage in Peshawar and Lahore
- **Kyrgyz Republic:** Multi-regional coverage, co-working spaces in Bishkek and Osh
- **Afghanistan:** Planned coverage for Kabul and Badakhshan



Services



Business Incubation

- Tailored ideation, business training, advice, mentorship and coaching on business modelling, marketing, financial modelling, pitch making, etc.

Business Acceleration

- Tailored business training and advice on growth, investment readiness, business planning, management, governance and scaling strategies.

Business Financing

- Patient financing or investments up to \$50,000 (up to \$500,000 in special cases) for up to 10 years on discounted rates.
- Debt, equity and quasi-equity instruments are used for deployment.

Achievements (as of Q2 2022)



	Pakistan	Tajikistan	Kyrgyzstan	Afghanistan	Total
Financed Businesses	52	170	27	0	261
AP's Financing	\$1060	\$3,042	\$698	0	\$4,701
Financing Leveraged	\$1,903	\$3,782	\$1,268	0	\$6,896
Applications received	6,138	7,497	2816	37	16,488
Companies incubated	517	1,174	125	22	1,838
Companies Accelerated	131	442	283	13	869
Cumulative Exits	2	47	0	0	47



Main challenges

Legislation/Taxation



Lack of legislation for development on incubators and accelerators

- Only one government decree on state incubator status

Lack of legislation for development of Investment Funds/Venture Funds

- Lack of status of investment funds and further investment vehicles (e.g. convertible loan) harms the development of local investment funds (incl. participation of government as one of founders)

Low development of local Stock Exchange

- Makes exits from company more complicated

High taxes on capital withdrawal from business

- 20% tax on capital exit does not hold capital within country (as it was intended) but can scare investors to bring capital to country

Issues with LLC capital (уставной капитал) proportions

- The capital in LLC is obsolete. % of capital and % of shares must not be proportionally linked but left to founders to decide

Ecosystem players



Lack of startups, especially in IT sector

- Most focus on traditional businesses such as production and service sectors

Lack of good technical schools

- As a pipeline for future young IT and ***tech startups

Lack of incubators/accelerators/angel funds/venture funds

- Few actors in the market

Lack of examples

- Although in last 3-4 years Alif and Zypl.ai had great effect on market, more examples and more promotion (incl. from government) is needed

Lack of cooperation between regional ecosystem players

- Although some good developments on-going in last 3-4 years but the region potential yet not understood/explored/used



Thank You

